



Sales Engineer

Sales

Job Description & Responsibilities

Digi Security Systems is seeking an exceptional leader to become a part of our Sales Engineering team. Digi is the leading provider of low voltage security and life safety solutions in the Midwest Region.

It is our privilege to provide security and technology solutions to enterprises around the country – and beyond. We take pride in the excellence of our people and the service we offer to our partners because people are our purpose. With more than 15 years in the industry, we are a trusted technology partner for schools, universities, financial institutions, manufacturing facilities, state facilities, hospitals and more. We work every day to create a whole new meaning around customer experience in tech.

Qualified applicants will have the following skill sets:

- Preference given to candidates with extensive knowledge and experience in designing and implementing low voltage systems, (CCTV, Access Control, Intrusion, Fire Alarm, Data, VOIP and others)
- Must have strong experience in Sales and Project Engineering, with preference given to candidates experienced in high dollar commercial project planning.
- Must be an exceptional communicator – verbally and in writing. Digi values communication with our clients and coworkers above all else.
- Must have strong attentional to detail and technical expertise, with the ability to plan installations, design project layouts, and meet deadlines to produce accurate quotes and operation plans.
- Must be a person that works with integrity and complete commitment to our partners. Digi puts extreme emphasis on the customer experience. We treat our clients as if we are an extension of their organization and will always ensure that our systems are delivered on time, on budget, and with technology that works.

Apply Online

digiss.com/jobs

Questions? Contact us at hiring@digiss.com

Our Process

Complete your application.

You'll need to upload a resume and a document with three professional references. Our application also includes your work history as well as some questions that help us get to know you as a person.

Stage 1 | If your application aligns to what we're looking for, you'll hear back from someone from our team to schedule an interview.

Stage 2 | If you're moved along to stage 2 of our hiring process, we'll schedule a second interview with you. Often these interviews will include scenarios for you to respond to.

We review our top candidates as a team and send an offer to our most qualified candidate(s) for the job.

All candidates must pass a background check, a drug screening, and a motor vehicle report to be officially hired.

All full-time employees receive health, vision and dental benefits, 401K, and free life insurance. We provide our employees with all the gear and tools they need to do their job excellently.

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Why You'll Love Digi

We truly are a Digi Family. Everyone you work with genuinely cares about the work they do and the people they do it with. You'll never feel alone here; we support each other like the tight-knit team we are.

At Digi, we know people do their best work when they're appreciated. Anyone you talk to at Digi will tell you that this company invests in its employees so you always feel valued and cared about. You will know from your first day that you have a team of support surrounding you.

We believe we have the power to make the world a better place. We invest in our communities, and we live our mantra that People are Our Purpose. We offer security solutions to organizations across the region that provide safety and peace of mind to real people. The work we do is bigger than all of us; we are a team, and together we help protect what matters most.

Job type: Full-time



Proudly Native American-Owned

People are our Purpose

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We look for people who share our values

Humility | Our dedication to excellence means our people are dedicated to learning new skills and improving old ones. We have the humility to know when we need to ask for help.

Discipline | The work we do is demanding, so our people have the discipline to get the work done on time, on budget, and to the highest quality. We work hard - and we enjoy doing it.

Servant Heart | Our people have a heart for serving others, above anything else. Our genuine care for those we serve is what sets us apart. We seek out people who are kind, patient, and caring.

Accountability | At Digi, we hold ourselves accountable for our responsibilities, and we go above and beyond for each of our partners. Our people are dependable and responsible.

Integrity | We do the right thing, all the time, no matter what. The right thing to do is providing the highest quality service we possibly can to our partners. No matter what